

Transcript of Alexis Lamb  
Conducted on December 16, 2020

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10 Q. Okay. And the final determination about that  
11 is made by Evan Jowers or someone else?

12 A. I mean I -- I mean from my standpoint,  
13 it looked like these agreements with the other  
14 recruiters on our team, it looks like it's a mutual  
15 decision after discussions.

16 Q. But would be signed off by Mr. Jowers?

17 A. Yeah.

18 Q. So if there's a deal regarding commissions  
19 with a recruiter, that would be a deal that was  
20 signed off on by Mr. Jowers?

21 A. Um, what do you mean by a deal involving  
22 commissions?

23 Q. If there was a -- if there was an agreement  
24 with a recruiter regarding what that recruiter's  
25 commission percentage was to be, that would be a --

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1 something that was signed off on by Mr. Jowers?

2 A. Yeah.

3 Q. Okay. And -- all right. If there are such  
4 agreements with recruiters, you as the head of  
5 operations do not have them, is that what you're  
6 telling me or that we've said before? I don't want  
7 to put words in your mouth.

8 A. I mean what I said -- what -- what I said was  
9 I mean we don't -- I mean I have not seen any actual  
10 formal written agreement.

11 But it's clear that the cand -- it's clear  
12 that our team has agreed to what they've agreed to  
13 and it's -- you know, it's somewhere -- it's  
14 somewhere in writing whether that -- you know,  
15 I'm sure it's somewhere in writing whether that be,  
16 you know, in a text message or something like that,  
17 it's -- I mean you don't necessarily need a formal  
18 agreement to sign on the dotted line to keep a team  
19 together. I mean we have a really strong team.

20 Q. No, I understand the team is a strong team.  
21 You still need some sort of a deal in case there's  
22 ever a disagreement, right?

23 A. I mean, yeah, I -- I do agree that I mean,  
24 yes, there is I mean...

25 Q. And who would know about those deals or that

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1 might be had with all those recruiters other than  
2 Mr. Jowers?

3 A. I mean the recruiters themselves to be  
4 honest.

5 Q. Okay, so Mr. Jowers would make -- would know  
6 the deal that he made with a recruiter and the  
7 recruiter would know the deal they made with  
8 Mr. Jowers, that's what you're saying?

9 A. To my knowledge, that's how it's -- that's  
10 how it's done.

11 Q. Okay. A candidate named Benjamin Su (ph) --  
12 Su was placed at Latham after you arrived, is that  
13 right?

14 A. Um, I think it may have just -- may have just  
15 happened right as I -- right as I was joining.

16 Q. Okay. So you did not have any role in the  
17 placement of Ben Su?

18 A. No, I did not.

19 Q. Mr. Jowers had a role in the placement of  
20 Ben Su, correct?

21 A. I mean I assume he did.

22 Q. Who else would have had a role in the  
23 placement of Ben Su?

24 A. I mean Alejandro and -- and Ulia.

25 Q. Okay. Do you have any personal knowledge

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